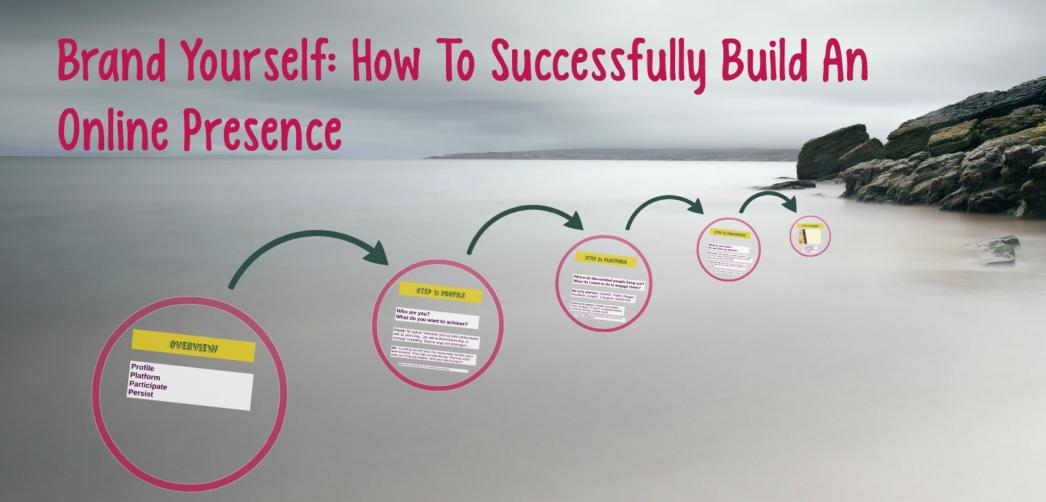


My profile: https://uk.linkedin.com/in/yekemi

My articles: https://www.linkedin.com/today/author/yekemi



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OVERVIEW

Profile
Platform
Participate
Persist

STEP 1: PROFILE

Who are you? What do you want to achieve?

Friend: My typical "interview" pitch is O&G professional with 11 years exp...Up, mid & downstream exp...In strategy, marketing, finance, engr and proj mgmt...

Me: Try selling yourself rather than listing every function you've ever worked in. They might actually like you. That way, they'll want you in the organisation. Who cares what function?

Note: Be more about who you are, what you do is secondary

STEP 2: PLATFORM

Where do like-minded people hang out? What do I need to do to engage there?

My early attempts: LinkedIn, Twitter, Blogger, Facebook, Google+, Instagram, WordPress

Came to my senses: LinkedIn (associates), Twitter (students, my book), Facebook (friends), WordPress (friends, outside reach)

*Facebook might be personal, but keep it clean. Recruiters and customers will google you!

STEP 3: PARTICIPATE

What do you know? Do you have an opinion?

Start small: Ask a question, answer a question, write a short article about an industry topic or about a recent event you have an opinion about

Start authentic: Be yourself, be responsive, join a conversation you care about, offer help, don't hang around

Insight: 90% watch, 9% engage, 1% create

STEP 4: PERSIST



- Have an online strategy
- · Be first to offer help
- Say what you know
- Always be professionalBe authentic and consistent
- $\cdot \ \text{Be passionate} \\$