

Helping you Improve production from existing Assets. Topsides 2017

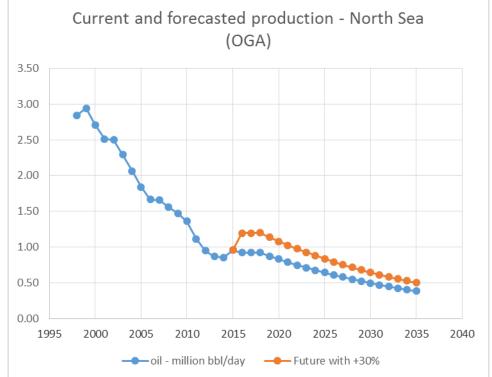


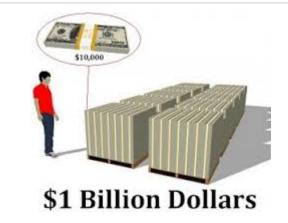


What is the Size of the Prize

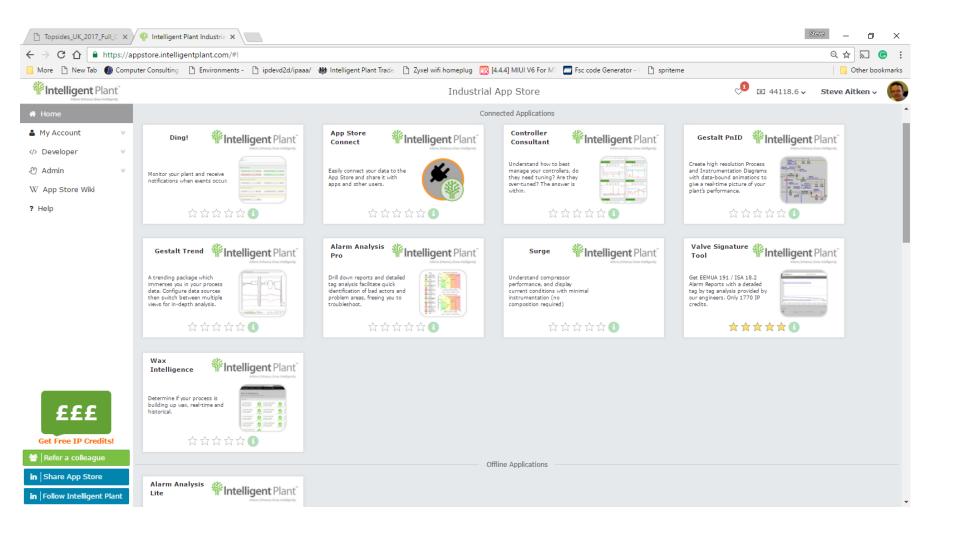
What can we do for Oil and Gas –

- Optimise, and reduce downtime
 - We already appear to have improved production efficiency but there is still plenty room for improvement
- With a 30% improvement --
 - The increase in production up to 2035 is 1.4 billion barrels of oil
 - That's \$56.7 billion at \$40 per barrel





Appstore.intelligentplant.com



The App Store Business Model

Operators are charged nothing to connect (encourages connections and use)

Application Developers are charged nothing for access to data (encourages development) Note: Access was difficult to achieve alone in the past





📬 £ Low Cost

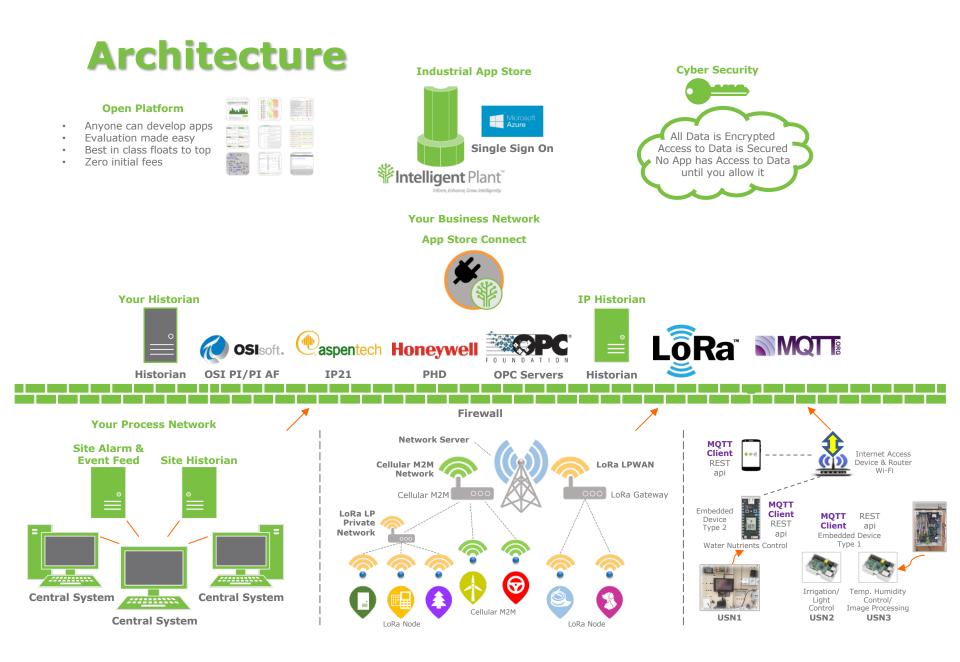
Operators can "try" and verify an app at very little cost and then gain value only paying for apps that they know work



90% of the cost is transferred to the developer



10% is taken by the App Store (Intelligent Plant)

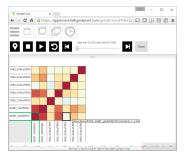


Existing Apps to spur on ideas:



Wax intelligence - Alerting engineers to the possible build-up of wax in pipelines, saving a potential cost of over \$10,000,000.

Uptime - Analyse data around equipment failures, Avoiding 40% of trips saving \$2,240,000 per compressor per year





Gestalt Trend - Understand well performance through data relationships, increasing production by at least 1% Making: \$2,920,000 per year

Controller Consultant - Improve control and reduce maintenance Reduced cost/ less lost production, numbers still being worked.

http://appstore.intelligentplant.com

• Anyone can log in to see what is available and try it.

