



SUCCESSFUL DIGITAL TRANSFORMATION DELIVERS UP TO 200% PRODUCTIVITY INCREASE

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Petrofac 

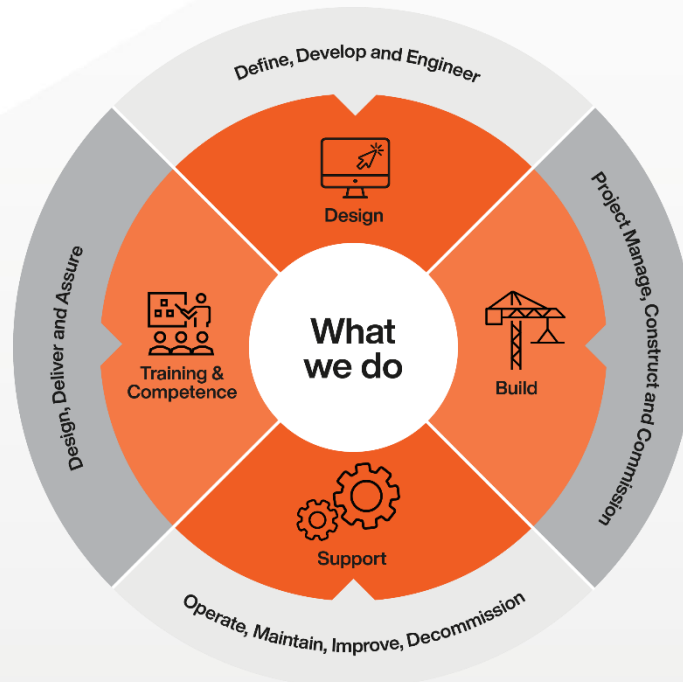
Agenda

- 1 Introduction to Petrofac
- 2 Why digital?
- 3 Digital as an enabler
- 4 Digitalising work execution
- 5 Ingredients for success

Introduction to Petrofac

- ▶ We are a leading service provider to the international energy industry.
- ▶ Our life of field services run from concept to EPC, through to operations and maintenance and decommissioning, all underpinned by our substantial training capability.
- ▶ We've got decades of experience. But we're also looking to the future. By connecting our know-how with digital technologies, our delivery is always assured, and we aim to drive ultra-efficient results.
- ▶ Our flexible execution and commercial models can be shaped to align with your delivery strategy; whether your projects focus on upstream, downstream or renewable and alternatives.

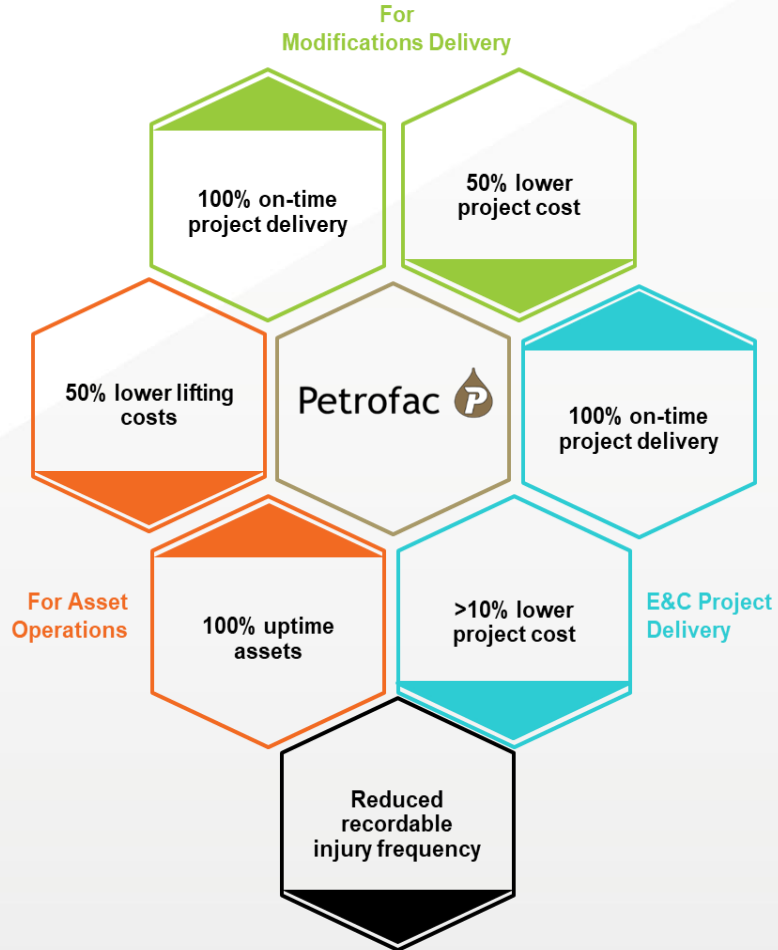
We've delivered contracts and projects in some of world's toughest terrains and always bring the right energy to drive superior performance.



Why digital?

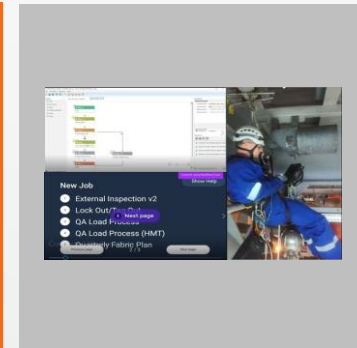
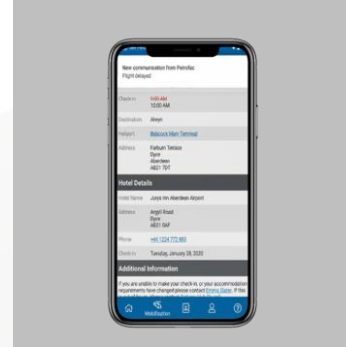
Generate value for:

- > Clients
- > Stakeholders
- > Ourselves
- > Employees



Digital as an enabler

- > Not technology for technologies sake
- > Practical industry experience identifying challenges and opportunities
- > Applying technology to enable new ways of working
- > **Wrapping transformed processes and services around the right enabling solutions to deliver enhanced outcomes**



Digitalising work execution (1)

– First steps

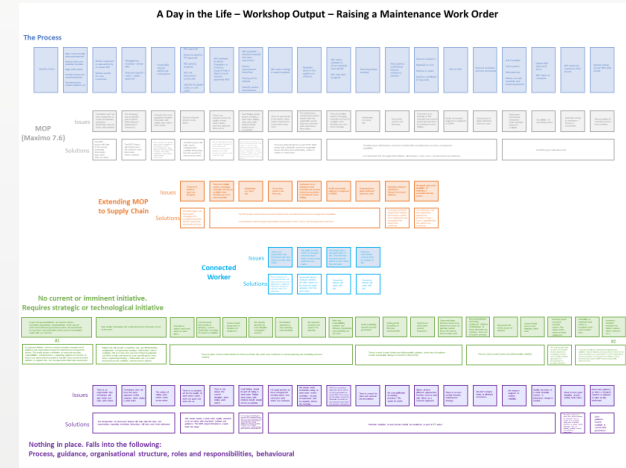
Started with a question:

‘Could we transform maintenance and inspection work execution through the adoption of digital delivering higher levels of productivity’

Before considering the technology engaged with teams through ‘day in the life’ sessions to understand:

- > Current process
- > Where productivity is lost
- > Identify opportunities to drive efficiency

ONLY then did we try to match the right digital enablers to the challenges and opportunities.



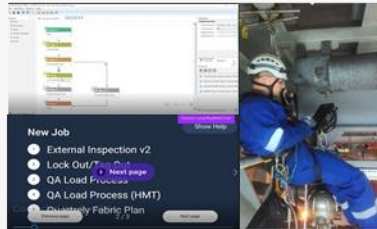
Digitalising work execution (2)

– End to end process

PLAN



EXECUTE

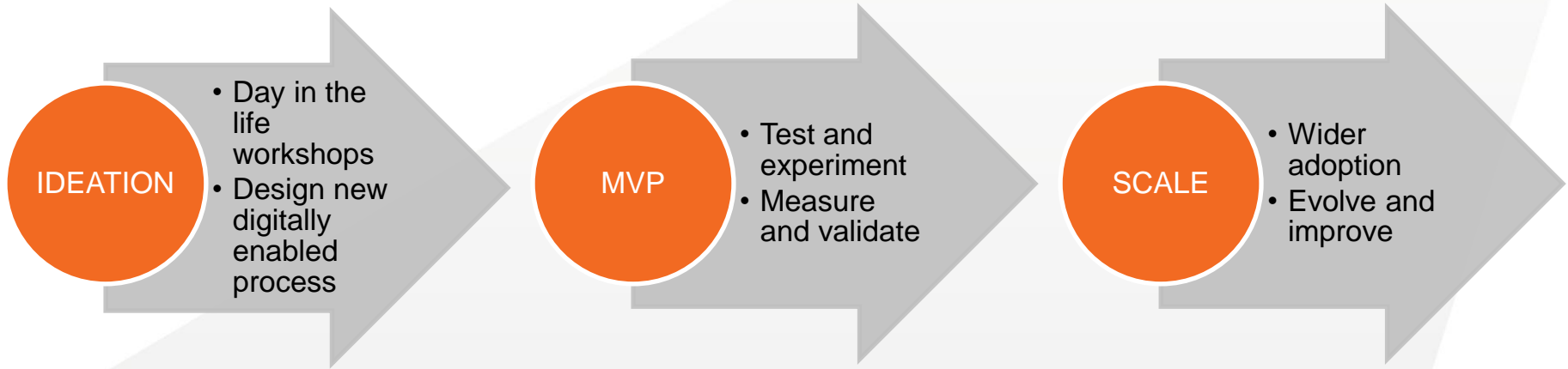


REPORT & ANALYSE



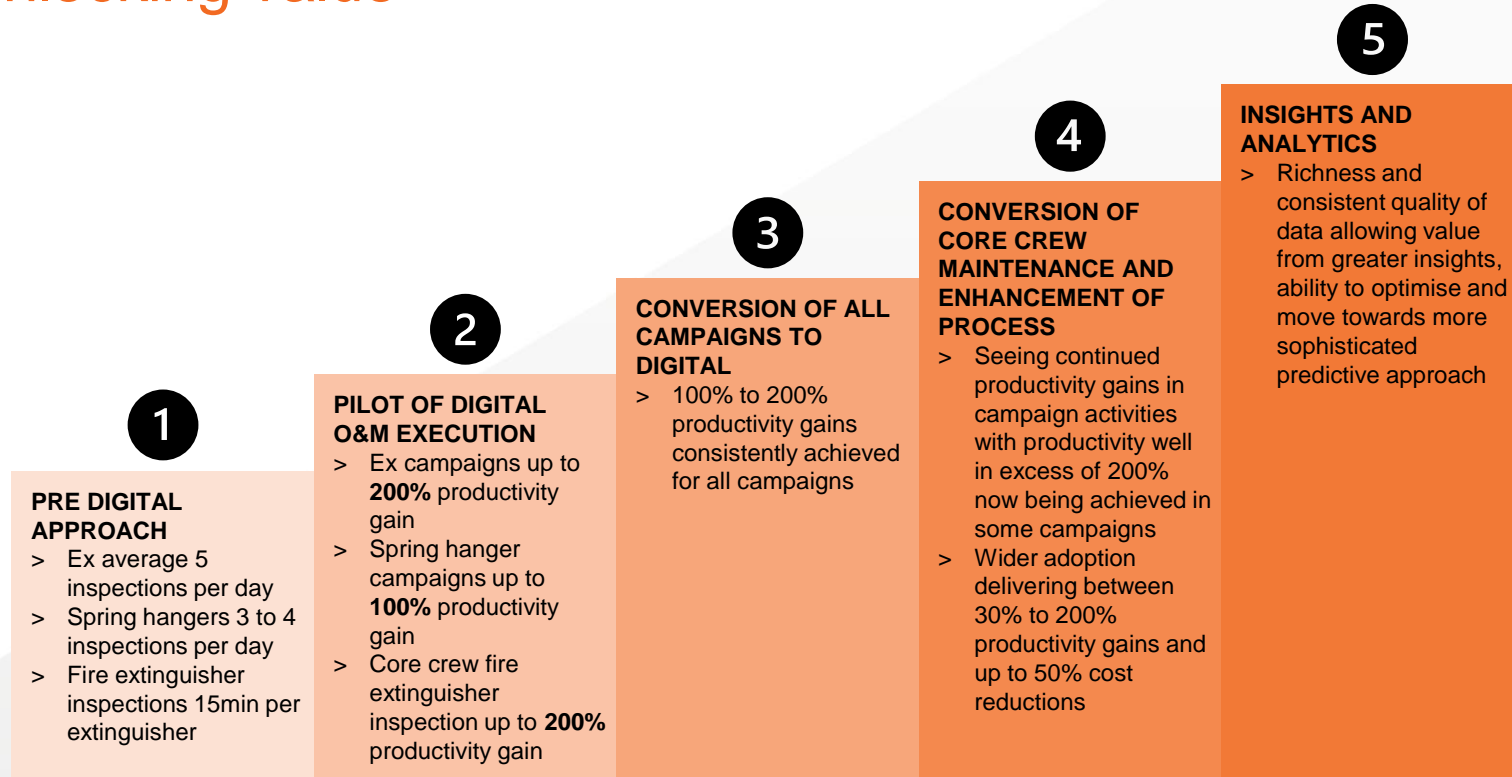
Digitalising work execution (3)

– Transformational journey



Digitalising work execution (4)

– Unlocking value



Ingredients for success



**FOCUS ON THE
PRIZE FIRST NOT
THE TECHNOLOGY**



**PLACE THE USER
AT THE HEART OF
THE SOLUTION**



**WRAP PROCESS
AROUND THE
TECHNOLOGY**



COLLABORATION



**LEARN AND
EVOLVE**

Thank you for listening.

Any questions?